

REQUEST FOR PROPOSAL (RFP)

RFP NUMBER: RFP-FY21-KIDRC-001

SERVICES REQUESTED: Supply, delivery and implementation of patients tracking and tracing solutions, including vehicles, as well as efficient airlifting delivery of commodities to remote rural areas in Lualaba province, DRC

CONTRACT TYPE: Sub-grant with Purchase Orders

ISSUANCE DATE: April 9, 2021

DEADLINE FOR RESPONSES

(Date of Receipt): April 18, 2021 – 12:00pm CAT

LAST RECEIPT DATE

FOR QUESTIONS: April 14, 2021

Q&A PUBLISHING: April 16, 2021

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CONTACT : reception.RDC@khethimpilo.org

KHETH'IMPILO-DRC

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OVERVIEW OF KHETH'IMPILO-DRC

WHO WE ARE

Keth' Impilo- RDC (KI-DRC) is PEPFAR/USAID funded NPO of which the mission is to support the Congolese Government in achieving its goals for the scale up of quality services for the management of HIV/AIDS in the Health Care sector as outlined in the National Strategic Plan.

The current focus is on HIV Epidemic Control (95-95-95 Strategy).

Kheth'Impilo-DRC was successful in securing funding as a principal recipient (PR) to manage a USAID Fixed Amount Award for the HIV Epidemic Control Project (HEC) for the period April 1st, 2021 to January 31st, 2023. It is a local USAID Implementing partner with a mandate of capacity building of staff in health facilities and increase the efficiency of HIV response. Strengthen their ability to plan, implement and monitor HIV services while supporting the adoption of appropriate policies and guidelines to achieve the sustained epidemic control.

Kheth'Impilo-DRC now invites registered organisations to submit a detailed response to the request for proposal. In order to achieve the prescribed scope of work, organisations applying must ensure that all of the requested requirements relevant to organizational capability and capacity are met.

OUR MISSION AND VISION

Our mission is to support the DRC Government in achieving its goals for the scale-up of quality services for the management of HIV/AIDS in the Primary Health Care sector as outlined in the National Strategic Plan

Our vision is to have to have an AIDS-free generation in our lifetime.

SCOPE OF WORK

HEC-Lualaba covers 53 sites in 10 Health Zones (HZ) of Lualaba province in FY20 COP19. During the course of the implementation of this extension, the project will expand to additional 20 sites in the 4 HZ not previously supported by PEPFAR, providing HIV/ AIDS/ TB services in 77 sites of 14 Health Zones, which is the entire province of Lualaba.

Linkage to treatment is impeded by the mobility of clients on ART between facilities and informal artisanal mining sites as well as transportation constraints to facilities leading to higher rates of Loss to Follow Up (LTFU). Indicative activities would support linkage of >95%, increase early treatment initiation and improve same day initiation, improve inter- and intra- facility as well as community-facility linkage, tracking and linkage of men to treatment, welcome back and retention to care. Efforts to increase linkage to treatment and scaling test and start will be enhanced through community and facility responses as

described below, from 6434 of TX_NEW in FY20 to achieve 8066 in FY21, 8873 in FY22 and 9760 in FY23. Training, mentoring and coaching will be provided to build provider capacity for initiations and treatment monitoring in the community and facility.

KI-DRC will implement the following package of services for all new clients in 77 sites:

a. Increase the proportion and retention of PLHIV who are on treatment:

- **Facility:** scale up linkage to care of all newly diagnosed HIV positive patients and LTFU through same day initiation, fast tracking, tracing clients who miss appointments, bringing back to care patients who are lost to follow up by PEs and Mere mentors using tracking tools, phones and tier.net. Additionally, specific approaches will be used to target children 0-14 years, adolescent girls, young women and pregnant women, young adults and OVC.
- **Community:** activities will aim at building bridges and increasing community to facility linkage rates, optimizing same day linkage to treatment and initiation to ART for newly diagnosed clients by the use of PEs, Mere mentors and expansion of community ART initiation through the use of Roving ART Initiating Teams (RAIT).

b. Implement stratified levels of services as appropriate for patients at higher risk of loss to follow-up:

- General Expansion of ART Initiation: increasing capacity of all facilities to initiate ART including PreP;
- Differentiated Model of Care: fast lane in all 77 supported facilities;
- Scale up the uptake of MMD for all eligible clients (TX_CURR) and pursue for treatment. Decant drug distribution (DDD) to GAS, PODIs and other Community ART distribution options to facilitate treatment continuation and encourage adherence (Differentiated service delivery models like community pick up points, e.g. Pharmacies in urban areas, mobile ARVs distribution using bicycles in rural areas & Multi- month dispensing, MMD).

Moreover, delivering commodities to remote localities is a mounting challenge in the Province of Lualaba, a mainly rural province outside the major mining area around the city of Kolwezi. This call for proposal is also to identify cost effective technologies for delivering of indispensable commodities for HIV/ AIDS/ TB services in remote localities in the province. From Kolwezi, deliveries have to be made to remote areas like Kasaji, Dilolo, Lubudi, Bunkeya, Sandoa, Kapanga, Kafwakumba and Kalamba. During the rainy season (about 6 months), these areas are hard to reach because of very bad gravel roads, no bridges on numerous rivers and frequent delays for vehicles getting stuck in muddy patches on the roads. Collection of VL blood samples and delivery of essentials commodities and pharmaceutical products are usually delayed by up to 6-8 weeks, even more, during the rainy season or half of the year. It is quite a frequent occurrence to have staff and vehicle stuck on the roads in isolated areas between 2 villages which heightens security risks to staff and project assets resulting into high organizational risk.

MAIN ACTIVITIES TO BE COVERED UNDER THIS PROPOSAL

Proposals will address the following challenges that Kheth'Impilo RDC (KI RDC) is faced with in delivering fulfilling its support to the Provincial HIV/ AIDS program in Lualaba Province in the DRC:

1. **Technology solution for tracing mobile population.**
2. **Airlifted technology for the delivery of commodities.**
3. **Mobile assets tracking devices GPS and satellite.**

Below are applicable RFQ terms:

1. Delivery Location and Terms:

Delivery to KI-DRC Office:

N° 400, Avenue Mama Yemo,
Q/ Salongo, Commune de Manika
Kolwezi
Lualaba
République Démocratique du Congo
Numéro de Téléphone: +243 (0)81 843 0369

2. Electronic delivery : reception.RDC@khethimpilo.org

3. Delivery Timeline:

Please quote your best delivery timeline for entire content. The timing of delivery will be used as major evaluating factor.

Partial quotation:

Partial quotations will NOT be considered as per KI-DRC's discretion.

4. Terms and Conditions:

KI-DRC's detailed Terms and Conditions that will govern the future contract that will be issued after this solicitation will be communicated to the successful bidder.

However, it is noteworthy to state that:

- Issuance of this RFP does not constitute an award commitment on the part of the KI-DRC, nor does it commit KI-DRC to pay for costs incurred in the preparation and submission of a bid.
- Attached files are integral part of this RFP.
- KI-DRC may contact bidders to confirm contact person, address, bid amount and to confirm that the bid was submitted for this solicitation.
- False Statements in the Bid: Bidders must provide full, accurate and complete information as required by this solicitation and its attachments.
- Conflict of Interest Disclosure: Bidders must provide disclosure of any past, present or future relationships with any parties associated with the issuance, review or management of this solicitation and anticipated award. Failure to provide full and open disclosure may result in KI-DRC having to re-evaluate selection of a potential Bidder.

- Right to Select/Reject: KI-DRC reserves the right to select and negotiate with those firms it determines, in its sole discretion, to be qualified for competitive proposals and to terminate negotiations without incurring any liability. KI-DRC also reserves the right to reject any or all proposals received without explanation.
- Reserved rights: All RFQ responses become the property of KI-DRC and KI-DRC reserves the right in its sole discretion to:
 - To disqualify any offer based on Bidder's failure to follow solicitation instructions;
 - To waive any deviations by Bidder from the requirements of this solicitation that in KI-DRC opinion are considered not to be material defects requiring rejection or disqualification; or where such a waiver will promote increased competition;
 - Extend the time for submission of all RFP responses after notification to all Bidders;
 - Terminate or modify the RFP process at any time and re-issue the RFQ to whomever KI-DRC deems appropriate;
 - Issue an award based on the initial evaluation of offers without discussion;
 - Award only part of the activities in the solicitation or issue multiple awards based on solicitation activities.

5. Source Selection Criteria

Based on the Lowest Price Technically Acceptable Source Selection Process, award will be made to the Bidder submitting the reasonable evaluated price that meets or exceeds the technical acceptability standards while respecting determined delivery timelines. Technical capability may be evaluated by how well the proposed products meet the minimum technical specifications set forth in this RFP.

Quotes received will be equally evaluated based on:

- a) Competitive Pricing
- b) Delivery Time
- c) Conformance to product specifications and local context
- d) Follow up plan after initial implementation

6. Map of Lualaba Province in the Democratic Republic of Congo (DRC).

